



NEWS FLASH

PURCHASE OF CAMBRIDGE DOOR INC.

Earlier this month Gallery Specialty Hardware was part of a group of investors who purchased North America's oldest door manufacturer, Cambridge Door Inc.

Based in Cambridge, Ontario, the company manufactures wood flush, stile and rail doors and frames—as well as fire rated doors—for the commercial, architectural and millwork markets.

This is an exciting time for the two companies, but this relationship also represents real benefits to our current and prospective customers. Cambridge Door will follow Gallery's customer-focused philosophy of excellence in service and quality and fast, reliable delivery. As well, Cambridge Door's products will also be available through Gallery's sales force and distribution network. Cambridge Door will be selling exclusively through distributors.

We are injecting millions of dollars to double Cambridge Door's staffing, increase inventory, purchase state-of-the-art equipment and reconfigure the plant to boost production. New product lines will be introduced and Cambridge Door's marketing efforts will be enhanced.

Helping to implement these many improvements will be Robert Turk, the company's new CEO and Mike Sloan the new president. Mike served as Cambridge Door's General Manager and is now a part owner. He has 30 years experience in the architectural door business and has directed the marketing and sales for two industry leaders.

Already there has been positive response to this purchase. The customers of Cambridge Door have embraced this deal and we are receiving favourable media attention.

If you have any questions about what the Gallery Specialty Hardware-Cambridge Door relationship means to you, please don't hesitate to contact me.

Sincerely,

David Turk

President, Gallery Specialty Hardware Ltd.
800-267-1236

Cambridge Door Inc.
519-621-0550